

8 – 10 June 2017
Bombay Convention & Exhibition Centre
Mumbai, India

APPLICATION FORM

Exhibitor Support Service:
Anand Nair – Project Head
+91 11 6676 2310
anand.nair@india.messefrankfurt.com

Hardik Shah – Assistant Manager
+91 22 6103 8425
hardik.shah@india.messefrankfurt.com

To be completed by the organiser:

Customer no.: Space:
Product Group: Booth no.:

1. Company name & address:

Company:
Contact Person(s): Designation:
Address:

Zip/Postal Code: State: Country:
Telephone: Fax:
Country code / City/Area code / Number Country code / City/Area code / Number
Mobile:
E-mail address:
Website address:
Company Pan No.:

2. Business nature:

01 Manufacturer 02 Sole agent 03 Integrators
 04 Publisher 05 Exporter 06 Wholesalers
 07 Others (please specify): _____

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3. Our Products belong to the following product groups: (Please indicate percentage (%) against applicable products, adding up to 100. Refer clause 9 on Page 4)

- | | | |
|------|----------------------|--------------------------------------|
| 3.1 | <input type="text"/> | Drive systems and components |
| 3.2 | <input type="text"/> | Mechanical infrastructure |
| 3.4 | <input type="text"/> | IPCs |
| 3.5 | <input type="text"/> | Control technology |
| 3.6 | <input type="text"/> | Industrial communication and devices |
| 3.7 | <input type="text"/> | Industrial software |
| 3.8 | <input type="text"/> | Interface technology |
| 3.9 | <input type="text"/> | Human machine interface devices |
| 3.10 | <input type="text"/> | Sensor technology |
| 3.11 | <input type="text"/> | Micro technology |
| 3.12 | <input type="text"/> | Machine vision |
| 3.13 | <input type="text"/> | Programmable logic controllers |
| 3.14 | <input type="text"/> | Training and consulting |

4. Brand name(s) sold by our company:

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6. Booth Package:

Standard Booth Package (min. 9 sqm):

Space rental per sqm: € 225/-

(Calculation of Participation Fees: Total space rental + € 40/- Directory entry + 14% Service Tax + 0.5% Swachh Bharat Cess + 0.5% Krishi Kalyan Cess)

Booth size: sqm * Total participation Fees: €

Please note:

With stand sizes smaller than 21 sqm booking a stand construction with the organisers is compulsory.

Exhibitors who have ordered booth package will receive a stand erected to the following specifications:

- Carpet
- Walling 2500mm x 1000mm wide panels. The inside of each panel measures 950mm x 2400mm and half panel measures 455mm x 2400mm
- Fascia board with company name (max. 30 characters)
- Electrics / Lighting 3 x 100w spotlights/ 9sqm and 5 / 15 amp socket (with 1 kw power supply) 3 pin socket outlet

Exhibitors who have ordered the booth package including furniture will be provided with the following:

- Furniture: 3 chairs (9 sqm), 1 lockable cupboard; 1 waste basket

Raw Space (min. 21 sqm):

Space rental per sqm: € 200/-

(Calculation of Participation Fees: Total space rental + € 40/- Directory entry + 14% Service Tax + 0.5% Swachh Bharat Cess + 0.5% Krishi Kalyan Cess)

Raw space: sqm * Total participation Fees: €

Please note:

- The Space Only option does not include any stand fittings, flooring or electrics, but enables the exhibitors to create their own individual stand build.
- Exhibitors arranging their own stand fitting are reminded that, where their stand joins another Exhibitor's area, the back of any dividing walls, panels or exhibits must be painted in white to present a neat appearance. It is the responsibility of the Exhibitors not taking booth package to make their own arrangements for the provision for suitable floor covering for their area and also to ensure their stand number is clearly displayed.
- Since no power supply is included in space only sites, a separate application for the mains supply must be made to the official stand contractors at least one month before the event, using the forms in the Exhibitor Manual.

* See Calculation Example in clause 4 on Page 4 under Terms of Payment.

**Additional booth equipment can be ordered at an extra cost, please refer to the Exhibitor Manual.
Service tax subject to change, and applicable as per the prevailing rate.**

7. Name of authorised responsible person: Please write Full Name and sign below:

Name: Title:

We hereby accept the general terms and conditions of the show and the specific terms on Page 4 of this contract.

Signature: Date:

(with company seal)

Messe Frankfurt Trade Fairs India Pvt. Ltd.
Gala Impecca, 5th Floor
Andheri Kurla Road, Andheri (East)
Mumbai 400 093

Tel. : +91 22 6144 5900
Fax : +91 22 6144 5999
www.spsautomation-india.com

Please complete and return this booking form (consisting of 3 pages) to the address mentioned above. The form must be signed by an authorised signatory of the company. Please make sure to keep one copy of the contract for your files.

Specific Terms and conditions :

1. Organisers

Messe Frankfurt Trade Fairs India Pvt. Ltd.
Gala Impecca, 5th Floor
Andheri Kurla Road, Andheri (East)
Mumbai 400 093
Tel. : +91 22 6144 5900
Fax : +91 22 6144 5999
Email : anand.nair@india.messefrankfurt.com
hardik.shah@india.messefrankfurt.com

2. Date of event and Location

8 – 10 June 2017
Bombay convention & exhibition centre, Mumbai, India.

3. Registration and Confirmation

Application for acceptance as an exhibitor at the event must be made by submitting a duly completed signed and stamped application form. Acceptance of the application will be at the sole discretion of the organisers, and will be confirmed in writing by an invoice of Messe Frankfurt Trade Fairs India Pvt. Ltd.

4. Terms of payment

50% of total participation fees (total participation fees = total space rental + Directory entry + 15% Service Tax (Subject to notification from Govt. of India) and any other taxes as applicable must be submitted along with a completed application form. Late payment will be charged @ 12% for the period delayed from the scheduled date of payment. The balance would be payable as per the date specified in the invoice. The amounts are payable in the favour of Messe Frankfurt Trade Fairs India Pvt. Ltd. Banking charges, if any, are to be borne by the exhibitor. Example for calculating total participation fees payable for a 9 sqm Standard Booth:

EURO (€)	
A. Space Rental: 200 x 9 =	1,800
B. Compulsory Directory Entry =	40
C. Service Tax (1,840 x 15%) =	276
Total participation fees =	2,116

Service Tax subject to change and applicable as per the prevailing rate. The security deposit shall be refunded after 2 months from the end of the fair and ensuring all outstanding payments are paid/cleared. Additional debit notes shall be raised for advertisement and power depending on the requirement of the exhibitor.

Remittance Details:
The Hongkong and Shanghai Banking Corporation Limited
located at
Plot No. 139-140 B,
Western Express Highway,
Sahar Road Junction,
Vile Parle (East), Mumbai – 400 057
Account No : 003-585627-511

Type of Account: Current
IFSC Code :HSBC0400003
SWIFT:HSBCINBB
Beneficiary Name: Messe Frankfurt Trade Fairs India Pvt. Ltd.
Gala Impecca, 5th Floor
Andheri Kurla Road, Chakala
Andheri (E), Mumbai 400093

5. Cancellation

If a participant / exhibitor withdraws, cancels or decides not to participate in the fair for any reason whatsoever the total participation fees shall stand forfeited by Messe Frankfurt Trade Fairs India Pvt. Ltd. at its sole discretion. No claims for refunds on any account will be entertained by the organiser.

6. General Terms and Conditions of the Event

The detailed terms and conditions for the event are given in the General Event Conditions of which the Specific Terms & Conditions shall form a part of. In case of any contradiction between the Specific terms and the General terms & condition, the specific terms shall prevail.

7. Correspondence address for inquiries

Messe Frankfurt Trade Fairs India Pvt. Ltd.
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Andheri Kurla Road, Andheri (East)
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8. Services

Exhibitors are not permitted to engage the services of agencies other than those appointed by the Organiser. Services such as freight forwarding, cleaning of booth, catering, security etc are to be ordered only through order forms provided in the Exhibitor Manual.

9. Catalogue Entry & Product Display

Information from the application form will be used for the catalogue entry. Product profile in maximum 45 words. Please note that only those products mentioned against point 3 of the Application Form will be allowed to be displayed. The Organisers reserve the right to withdraw items from the stand that do not belong to the product range so mentioned.

10. Standard booth includes

- Stand construction and dismantling
- One lockable counter table and three chairs
- One waste paper basket
- Stand partitions
- Spot light inclusive of power, as per entitlement

- Wall-to-wall carpet
- Fascia board with company name / booth number
- One official exhibitor catalogue
- General security
- Daily booth cleaning

11. Power

Standard Booth: Exhibitors are given power only for the entitled spotlights as per the package. Additional power for any other electrical application over and above the entitlement should be ordered through the order form in the Exhibitor Manual.

Raw Space: Participation fees for Raw space does not include power charges. Exhibitors are required to order and to make the necessary payment for their power requirement as per the order form provided in the Exhibitor Manual.

12. Subletting

The exhibitor is not allowed, without prior written consent of the Organisers, to sign, sublet or grant licenses in respect of any part of the space allotted to it nor display advertisements of firms who are not bonafide participants, on its stand. The Organisers reserve the right to levy a subletting surcharge for each sublet agreed to and the exhibitor is liable for the payment of this charge under the same terms of payment as the main stand rentals.

13. Restraint Control

The participant will not cause any inconvenience to or obstruct any other participant while making use of its stand space. The Organisers reserve the right to remove any participant causing any nuisance or obstruction from the stand space at the expense of other participants, without any notice of default and without intervention of court. The participant shall have no right to any refund or damages in such circumstances.

14. Further Regulations

- 1) The Organiser reserves the right to introduce, at any time, further regulations and guidelines governing the contract without any proper notification
- 2) The Organiser reserves the sole and exclusive right to determine the size, layout and position of any stands. The Exhibitor shall accept a new stand size, layout or position if it is reasonable for the Organiser to exercise this right.
- 3) In the event of the Exhibitor becoming insolvent, declared bankrupt or facing winding up proceedings the contract with Exhibitor shall be determined void and all monies already paid shall be retained by the Organiser.

Specific Terms and conditions :

- 4) The Organiser shall not be responsible for the loss or damage to any property of the Exhibitor or any other person, for the loss of, or damage or destruction to same by theft or fire or other cause whatsoever or of any loss or damage whatsoever sustained by any Exhibitor by reason of any defect in a building caused by fire, storm, tempest, lightning, national emergency, war, labour disputes, strikes or lockouts, civil disturbances, explosion, inevitable accident, force majeure, or any other cause not within the control of the Organiser, whether ejusden generis or not, or for any loss or damage occasioned, if by reason of the happenings of any such events, the opening of the exhibition is prevented or postponed or abandoned or a building becomes wholly or partially unavailable for the holding of the Exhibition. The Exhibitor will be liable for third party claims arising from their own stand fittings and for a building becomes wholly or partially unavailable for the holding of the Exhibition. The Exhibitor will be liable for third party claims arising from their own stand fittings and for their proportion of the shell scheme and furthermore for physical loss or damage to the basic shell scheme stand. As the Organisers will accept no responsibility for any of the matters aforesaid, the Exhibitor must cover themselves by insurance in respect thereof to any extent available and the Organiser reserves the right to demand sight of such a policy.
- 5) In no event shall the Exhibitor have any claim for damages of any kind against the Organiser in respect of any loss or damage consequential upon the prevention, postponement of abandonment of the Exhibition by

reason of the happening of any of the events referred to in Condition 4 or otherwise, or of the Exhibition Building becoming wholly or partially unavailable for the holding of the Exhibition for reasons beyond the Organisers control, and the Organiser shall be entitled to retain all sums paid by the Exhibitor or such part thereof as the Organiser shall consider necessary. If in the opinion of the Organiser by re-arrangement or postponement of the period of the Exhibition or by substitution of another hall or building or any other reasonable manner the Exhibition can be carried through the contract for space shall be binding upon the parties except as to the size and position as to which any modification or re-arrangement they consider necessary shall be determined by the Organiser.

- 6) Stands must be properly manned and exhibits displayed during all the time the exhibition is open to visitors. No exhibits may be removed before the end of the exhibition without the written permission of the Organiser which will only be given in exceptional circumstances. All exhibits and stand fitting materials must be removed from the Exhibition Building within- and Exhibitor shall not enter, store, or carry out any work at the exhibition building prior to- the period stipulated by the Organiser. The Exhibitor will compensate the Organiser for any expenses incurred through failing to comply with this condition.
- 7) The Organiser accepts no responsibility for breakdown or failure of any the services provided for or in connection with the Exhibition.
- 8) The Exhibitor hereby declares bindingly and irrevocably that the exhibited products are not

unauthorized copies or replicas of the products of other suppliers or third parties. The Exhibitor also undertakes to respect the priority property rights of third parties. Should an infringement of property rights of this kind be brought to the exhibitor's attention in the correct manner during his participation in the event, he hereby undertakes to remove the products concerned from is exhibition stand.

16. Dispute Resolution

It will be endeavor of the Organiser to resolve all problems and disputes mutually. In case of disagreement, the matter can be brought up to any court within Mumbai jurisdiction.

17. Mezzanine Construction

As per the venue rules & guidelines mezzanine structures will be governed by the following Stalls: below 108 sqmtr no mezzanine is allowed Stalls above 108 sqmtr. Only 10% of the net area booked will be allowed for mezzanine

The exhibitor shall submit the plan with structural stability certificate from a government approved structural engineer of the stall for the consideration of the venue. The responsibility of safety of the structure shall lie solely on the exhibitor. Mezzanine structure would be allowed only after the approval from the venue authorities. Exhibitors are therefore requested to kindly send their stall design for approval before the above mentioned deadline. The mezzanine displays will be inspected during the build-up days and any exhibitor deviating from the regulations must make modifications, as suggested by the government approved structural engineer, at his own expense prior to the show opening. Charges will be applicable for creating the mezzanine structure @ 50 % of the bare space cost per sqmtr. Into size of the area created for the mezzanine structure